
THE WAY HOME

Your Guide to Purchasing a Westerly Residence

California West is committed to providing our Interest List members a clear and direct path to their new home. Please review the 6 steps below that will guide you towards the purchase of a new, spacious residence at Westerly in Rancho Tesoro, San Marcos.

- STEP 1** Purchase order at Westerly will be determined by a priority date system. The priority order is established by the completion and approval of a Pre-Qualification Loan Application.
- STEP 2** To complete the Pre-Qualification Loan Process, Please contact our preferred lender Debbie Silvett at Pacific Sun Mortgage. (858) 436-0414
Deborah@pacificsunmtg.com
- STEP 3** Pre-Qualified Registrants will be contacted by the Westerly Sales Team to schedule lot walks to view available homesites.
- STEP 4** The Westerly Sales Team will begin calling its Pre-Qualified Interest List the Monday before a new sales release based on the priority order. Registrants may reserve a home or defer on any available residences remaining in the release. This process will continue through the pre-qualified list until the entire collection of residences is reserved or the list has been exhausted.
- IMPORTANT: The phone number provided at the time of Pre-Qualification will be used to call during the sales reservation process. If a registrant does not answer the phone call during the release process, a voicemail will be left and the Sales Team will call the next registrant.*
- STEP 5** If you are called and select a home site, a private appointment will be scheduled within the week to review next steps, complete the contract, and provide an earnest deposit check of \$10,000 payable to First American Title.
- STEP 6** Should a home shopper select a home to purchase during the release process and then decide to cancel, his/her priority order will no longer be retained.

SALES REPRESENTATIVES

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