

California West is committed to providing our Interest List members a clear and direct path to their new home. Please review the 6 steps below that will guide you towards the purchase of a new, single-family residence at 26Tides.

- **STEP 1** Purchase order at 26Tides will be determined by a priority date system. The priority order is established by the completion and approval of a Pre-Qualification Loan Application.
- STEP 2To complete the Pre-Qualification Loan Process,
please contact our preferred lender Debbie Silvett
with Pacific Sun Mortgage at (858) 436-0414
or Deborah@pacificsunmtg.com, or visit
26TidesOceanside.com
for our detailed steps
to prequalify.
- **STEP 3** Pre-Qualified Registrants will be contacted by the 26Tides Sales Team to schedule lot walks to view available homesites.
- STEP 4 The 26Tides Sales Team will begin contacting its Pre-Qualified Interest List prior to a new sales release based on the priority order. Registrants may reserve a home or defer on any available residences remaining in the release. This process will

SALES REPRESENTATIVE

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Sales Center: 1395 Blue Port Way, Oceanside, CA 92054

26TidesOceanside.com

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continue through the pre-qualified list until the entire collection of residences is reserved or the list has been exhausted.

IMPORTANT: The contact information provided at the time of Pre-Qualification will be used during the sales release process. If a registrant does not respond by the designated time provided during the release process, the Sales Team will contact the next registrant on the Pre-Qualified Interest List.

- STEP 5 If you are notified and select a home site, a private appointment will be scheduled to review next steps, complete the contract, and provide an earnest money deposit of \$30,000 to First American Title.
- STEP 6 Should a home shopper select a home to purchase during the release process and then decide to cancel, his/her priority order will no longer be retained.