

CalWest is committed to providing our Interest List members with a clear and direct path to their new home. Please review the 6 steps below that will guide you towards the purchase of a new, townhome at Citrus Bay.

STEP 1 Purchase order at Citrus Bay will be determined by a priority date system. The priority order is established by the completion and approval of a Pre-Qualification Loan Application.

IMPORTANT: You must complete the Loan Application in full and provide all required documents to obtain prequalification.

STEP 2 To complete the Pre-Qualification Loan Process, please contact our preferred lender Debbie Silvett with Pacific Sun Mortgage at (858) 436-0415 or Deborah@pacificsunmtg.com, or **click here** for our detailed steps to prequalify.

STEP 3 Pre-Qualified Registrants will be contacted by the Citrus Bay Sales Team to schedule lot walks to view available homesites pending site access.

STEP 4 The Citrus Bay Sales Team will begin contacting its Pre-Qualified Interest List prior to a new sales release based on the priority order. Registrants may reserve a home or defer on any available

residences remaining in the release. This process will continue through the pre-qualified list until the entire collection of residences is reserved or the list has been exhausted.

IMPORTANT: The contact information provided at the time of Pre-Qualification will be used during the sales release process. If a registrant does not respond by the designated time provided during the release process, the Sales Team will contact the next registrant on the Pre-Qualified Interest List.

STEP 5 If you are notified and select a home site, a private appointment will be scheduled to review the next steps, complete the contract, and provide an earnest money deposit of \$7,500 payable to Fidelity National Title.

STEP 6 Should a home shopper select a home to purchase during the release process and then decide to cancel, his/her priority order will no longer be retained.

SALES REPRESENTATIVES

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