

THE WAY HOME

Your Guide to Purchasing a Residence at S.L. Rey

California West is committed to providing our Interest List members a clear and direct path to their new home. Please review the 6 steps below that will guide you towards the purchase of a new, single-family residence at S.L. Rey.

STEP 1 Purchase order at S.L. Rey will be determined by a priority date system. The priority order is established by the completion and approval of a Pre-Qualification Loan Application.

STEP 2 To complete the Pre-Qualification Loan Process, Please contact our preferred lender Debbie Silvett at Pacific Sun Mortgage. (858) 436-0414 Deborah@pacificsunmtg.com

STEP 3 Pre-Qualified Registrants will be contacted by the S.L. Rey Sales Team to schedule lot walks to view available homesites.

STEP 4 The S.L. Rey Sales Team will begin calling its Pre-Qualified Interest List the Monday before a new sales release based on the priority order. Registrants may reserve a home or defer on any available residences remaining in the release. This process will continue through the pre-qualified list until

the entire collection of residences is reserved or the list has been exhausted.

IMPORTANT: The phone number provided at the time of Pre-Qualification will be used to call during the sales reservation process. If a registrant does not answer the phone call during the release process, a voicemail will be left and the Sales Team will call the next registrant.

STEP 5 If you are called and select a home site, a private appointment will be scheduled within the week to review next steps, complete the contract, and provide an earnest deposit check of \$10,000 payable to First American Title.

STEP 6 Should a home shopper select a home to purchase during the release process and then decide to cancel, his/her priority order will no longer be retained.

SALES REPRESENTATIVES

Gayle Hanz
GHanz@CaliforniaWestRealty.com
BRE License #00689935

Cathie McGill
CMcGill@CaliforniaWestRealty.com
BRE License #00983950

Sales Center: 31574 Calle De Las Rosas, Bonsall, CA 92003 | 760.295.5880

SLReyResidences.com



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