

THE WAY HOME

Your Guide to Purchasing a Residence at AERO



California West is committed to providing our Interest List members a clear and direct path to their new home. Please review the 6 steps below that will guide you towards the purchase of a new residence at AERO.

STEP 1 Purchase order at AERO will be determined by a priority date system. The priority order is established by the completion and approval of a Pre-Qualification Loan Application.

STEP 2 To complete the Pre-Qualification Loan Process, you will be required to complete an online loan application with our preferred lender Pacific Sun Mortgage. You will be asked to provide employment & income verification and proof of funds for your down payment. Debbie Silvett at Pacific Sun Mortgage will be available to answer any questions at deborah@pacificsunmtg.com or 858.436.0414.

STEP 3 Pre-Qualified Registrants will be contacted by AERO's Sales Team to schedule lot walks to view available homesites, pending site access.

STEP 4 The AERO Sales Team will begin calling its Pre-Qualified Interest List prior to a new sales release based on the priority order. Registrants may reserve a home or

defer on any available residences remaining in the release. This process will continue through the pre-qualified list until the entire collection of residences is reserved or the list has been exhausted.

IMPORTANT: The phone number provided at the time of Pre-Qualification will be used to call during the sales reservation process. If a registrant does not answer the phone call during the release process, a voicemail will be left and the Sales Team will call the next registrant.

STEP 5 If you are called and select a home site, a private appointment will be scheduled within the week to review next steps, complete the contract, and provide an earnest deposit check of \$15,000 payable to Fidelity National Title.

STEP 6 Should a home shopper select a home to purchase during the release process and then decide to cancel, his/her priority order will no longer be retained.

SALES REPRESENTATIVE

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AERO3Roots.com



05.04.21. CALIFORNIA WEST RESERVES THE RIGHT TO PRE-SELL PROPERTIES TO INDIVIDUALS, INCLUDING EMPLOYEES AND AFFILIATES PRIOR TO THE RELEASE AND TO CHANGE OR AMEND "THE WAY HOME" PROCESS WITHOUT PRIOR NOTICE OR OBLIGATION. ALL INFORMATION SUBJECT TO CHANGE. CALDRE #1520580 THERE IS NO GUARANTEE THAT SECURING A POSITION ON THE PREQUALIFIED INTEREST LIST WILL PROVIDE YOU AN OPPORTUNITY TO PURCHASE A CALIFORNIA WEST HOME AT 3ROOTS.

CaliforniaWest
A Legacy of Fine Living